

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS**7(a) Loan Guaranties & 504 Debentures as of:****FY 2012****10/01/2011-3/31/2012**

		#	\$				
1	BRANCH BK. & TR CO	39	\$6,317,800		TOP LENDERS BY TOTAL NUMBERS (all lenders)	#	\$
2	WELLS FARGO BANK NATL ASSOC	28	\$9,492,300	1.	BRANCH BK. & TR CO	39	\$6,317,800
3	TOWNEBANK	12	\$5,171,000	2.	WELLS FARGO BANK NATL ASSOC	28	\$9,492,300
4	UNION FIRST MARKET BANK	12	\$2,367,000	3.	TOWNEBANK	12	\$5,171,000
5	SUNTRUST BANK	11	\$4,664,400	4.	UNION FIRST MARKET BANK	12	\$2,367,000
6	STELLARONE BANK	9	\$2,006,000	5.	SUNTRUST BANK	11	\$4,664,400
7	FULTON BANK NATL ASSOC	8	\$1,698,000				
8	SONABANK	7	\$6,495,000		COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#	\$
9	MANUFACTURERS & TRADERS TR CO	7	\$369,000	1.	CITIZENS BANK & TRUST CO.	7	\$165,600
10	CITIZENS BANK & TRUST CO.	7	\$165,600	2.	LIVE OAK BANKING COMPANY	6	\$4,333,000
11	LIVE OAK BANKING COMPANY	6	\$4,333,000	3.	COLONIAL VIRGINIA BANK	5	\$879,000
12	FAUQUIER BANK	6	\$340,000	4.	NATL BK OF BLACKSBURG	3	\$115,000
13	COLONIAL VIRGINIA BANK	5	\$879,000	5.	CELTIC BANK CORPORATION	2	\$4,310,000
14	NAVY FCU	5	\$782,500				
15	FIRST CHATHAM BANK	4	\$6,037,000		INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	#	\$
16	FIRST FINANCIAL BANK	4	\$5,190,000	1.	STELLARONE BANK	9	\$2,006,000
17	BAYPORT CREDIT UNION	4	\$381,500	2.	SONABANK	7	\$6,495,000
18	UVA COMMUNITY CREDIT UNION	4	\$122,000	3.	FAUQUIER BANK	6	\$340,000
19	OLD POINT NATL BK OF PHOEBUS	3	\$1,079,000	4.	FIRST CHATHAM BANK	4	\$6,037,000
20	FARMERS & MERCHANTS BANK	3	\$230,000	5.	FIRST FINANCIAL BANK	4	\$5,190,000
21	NATL BK OF BLACKSBURG	3	\$115,000				
22	TD BANK, NATIONAL ASSOCIATION	3	\$108,000		MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	#	\$
23	SUPERIOR FINANCIAL GROUP, LLC	3	\$45,000	1.	BRANCH BK. & TR CO	39	\$6,317,800
24	CELTIC BANK CORPORATION	2	\$4,310,000	2.	WELLS FARGO BANK NATL ASSOC	28	\$9,492,300
25	FIRST-CITIZENS BANK & TRUST COMPANY	2	\$2,658,000	3.	TOWNEBANK	12	\$5,171,000
26	CBC NATIONAL BANK	2	\$2,613,000	4.	UNION FIRST MARKET BANK	12	\$2,367,000
27	AMER BUS. LENDING INC.	2	\$2,064,700	5.	SUNTRUST BANK	11	\$4,664,400
28	UNITED BANK	2	\$1,212,000				
29	CITIZENS NATIONAL BANK	2	\$914,000		CREDIT UNIONS	#	\$
30	COMPASS BANK	2	\$755,000	1.	NAVY FCU	5	\$782,500
31	VIRGINIA PARTNERS BANK	2	\$677,000	2.	BAYPORT CREDIT UNION	4	\$381,500
32	BANK OF AMERICA NATL ASSOC	2	\$655,000	3.	UVA COMMUNITY CREDIT UNION	4	\$122,000
33	CARDINAL BANK	2	\$520,000	4.	TRULIANT FCU	1	\$338,200
34	PEOPLES BANK OF VIRGINIA	2	\$460,000	5.	PARK VIEW FCU	1	\$250,000
35	PACIFIC CITY BANK	2	\$398,000				
36	BORREGO SPRINGS BANK, N.A.	2	\$310,000		CERTIFIED DEVELOPMENT COMPANIES (by Numbers)	#	\$
37	SURREY BANK & TRUST	2	\$58,000	1.	TIDEWATER BUS. FINANCING CORP	19	\$7,936,000
38	NEW HORIZON BANK NATL ASSOC	1	\$3,300,000	2.	BUSINESS FINANCE GROUP, INC.	18	\$10,451,000
39	WEST TOWN SAVINGS BANK	1	\$2,523,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	7	\$3,178,000
40	HANA SMALL BUS. LENDING INC.	1	\$2,100,000	4.	CHESAPEAKE BUS. FINAN CORP	1	\$571,000
41	JOHN MARSHALL BANK	1	\$2,056,000	5.	REDC COMMUN CAP. GROUP INC.		
42	ESSEX BANK	1	\$1,370,000				
43	BUSINESS BANK	1	\$1,250,000		504 - FIRST TRUST LENDERS (by Numbers)	#	\$
44	HANMI BANK	1	\$1,128,000	1.	TOWNEBANK	12	\$6,260,919
45	FIRST CAPITAL BANK	1	\$718,000	2.	STELLARONE BANK	5	\$1,482,250
46	MONUMENT BANK	1	\$585,000	3.	UNION FIRST MARKET BANK	4	\$1,747,067
47	FIRST VIRGINIA COMMUNITY BANK	1	\$571,000	4.	BRANCH BK. & TR CO	3	\$3,247,500
48	CHESAPEAKE BANK	1	\$516,000	5.	UNITED BANK	2	\$1,468,889
49	ACCESS NATIONAL BANK	1	\$434,000				
50	TRULIANT FCU	1	\$338,200				
51	PARK VIEW FCU	1	\$250,000				
52	CITIZENS & FARMERS BANK	1	\$249,000				
53	PNC BANK, NATIONAL ASSOCIATION	1	\$200,000				
54	VIRGINIA NATIONAL BANK	1	\$200,000				
55	SECURITY NATIONAL CAPITAL	1	\$164,000				
56	OAK VIEW NATIONAL BANK	1	\$133,000				
57	SIGNAL FINANCIAL FCU	1	\$124,500				
58	BANCORP BANK	1	\$106,500				
59	CORNERSTONE BANK NATL ASSOC	1	\$85,000				
60	COMMUNITY TRUST BANK, INC.	1	\$60,000				
61	ABNB FCU	1	\$50,000				
62	LANGLEY FCU	1	\$19,700				
	TOTAL 7(a) & 504 LOANS	246	\$94,523,700				